

**FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE**  
**OUTBOARD ENGINES FROM JAPAN**

*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**  
Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than January 29, 2004**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning outboard engines from Japan (inv. No. 731-TA-1069 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

**Name of firm** \_\_\_\_\_

**Address** \_\_\_\_\_

**World Wide Web address** \_\_\_\_\_

Has your firm produced or exported **outboard engines or powerheads therefor** (as defined in the instruction booklet) since January 1, 2000?

☐

**NO**

(Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐

**YES**

(Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

*I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name and Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Authorized Official*

( )  
\_\_\_\_\_  
*Phone*

( )  
\_\_\_\_\_  
*Fax*

*E-mail address*

**PART I.--GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 15 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

- I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours                      \_\_\_\_\_ dollars

- I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

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- I-3. Please provide the names and addresses of the **FIVE** largest U.S. importers of your firm's outboard engines in 2002.

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- I-4. Does your firm or any related firm produce, have the capability to produce, or have any plans to produce outboard engines or powerheads therefor in the United States or other countries?

☐ No

☐ Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact **Larry Reavis** for copies of that questionnaire).

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**PART I.--GENERAL QUESTIONS--Continued**

- I-5. Does your firm or any related firm import or have any plans to import outboard engines or powerheads therefor into the United States?

☐ No

☐ Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Larry Reavis for copies of that questionnaire).

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**PART II.--TRADE AND RELATED INFORMATION**

- II-1. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of outboard engines or powerheads therefor in Japan?

☐ No

☐ Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed.

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- II-2. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of outboard engines and powerheads therefor?

\_\_\_\_\_ Percent

- II-3. Does your firm produce products other than outboard engines and powerheads on the same equipment and machinery?

☐ No

☐ Yes--List the following information.

Basis for allocation of capacity data (e.g., sales): \_\_\_\_\_

Products produced on same equipment and share of total production in 2002 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
Outboard engines	_____	_____	_____

\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-4a. Has your firm maintained any inventories of outboard engines in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5 above<sup>1</sup>) since 2000?

☐ No ☐ Yes--Report the quantity (in units) of such **end-of-period** inventories below.

<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>September</u> <u>2002</u>	<u>September</u> <u>2003</u>
_____	_____	_____	_____	_____

II-4b. Has your firm maintained any inventories of powerheads for separate sale in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5 above<sup>2</sup>) since 2000?

☐ No ☐ Yes--Report the quantity (in units) of such **end-of-period** inventories below.

<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>September</u> <u>2002</u>	<u>September</u> <u>2003</u>
_____	_____	_____	_____	_____

II-5. Does your firm sell the subject products over the internet?

☐ No ☐ Yes--Please describe, noting the estimated percentage of your firm's total sales of the subject products in 2002 accounted for by internet sales.

\_\_\_\_\_  
\_\_\_\_\_

II-6. Are the subject products exported by your firm subject to antidumping findings or remedies in any WTO-member countries?

☐ No ☐ Yes--List the products(s), countries affected, and the date of such findings/remedies.

<i>Product</i>	<i>Country</i>	<i>Date</i>
_____	_____	_____
_____	_____	_____
_____	_____	_____

II-7. Please explain the basis for your projections in questions II-8 and II-9.

\_\_\_\_\_

<sup>1</sup> Such firms will report inventories in the Commission's importer or producer questionnaire.

<sup>2</sup> Such firms will report inventories in the Commission's importer or producer questionnaire.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-8. Please report production capacity, production, shipments, and inventories of **outboard engines** produced by your firm in Japan during the specified periods.

<i>(Quantity in units)</i>							
Item	Actual experience					Projections	
	2000	2001	2002	January-September		2003	2004
				2002	2003		
AVERAGE PRODUCTION CAPACITY <sup>1</sup>							
BEGINNING-OF-PERIOD INVENTORIES <sup>2</sup>							
PRODUCTION <sup>3</sup>							
SHIPMENTS:							
Internal consumption/transfers							
Home market sales							
Exports to--							
United States <sup>4</sup>							
All other export markets <sup>5</sup>							
Total exports							
Total shipments							
END-OF-PERIOD INVENTORIES							



<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_ hours per week, \_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

<sup>2</sup> Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

☐ Yes ☐ No--Please explain: \_\_\_\_\_

<sup>3</sup> Please estimate the percentage of total production of outboard engines in Japan accounted for by your firm's production in 2002.

\_\_\_\_ Percent

<sup>4</sup> Please estimate the percentage of total exports (in terms of quantity) to the United States of outboard engines from Japan accounted for by your firm's exports in 2002.

\_\_\_\_ Percent

<sup>5</sup> Identify principal *other* export markets. \_\_\_\_\_

## PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. Please report production capacity, production, shipments, and inventories of **separately sold powerheads** produced by your firm in Japan during the specified periods. (Do not include powerheads that were sold as part of the outboard engines reported in II-8).

(Quantity in units)							
Item	Actual experience					Projections	
	2000	2001	2002	January-September		2003	2004
				2002	2003		
AVERAGE PRODUCTION CAPACITY <sup>1</sup>							
BEGINNING-OF-PERIOD INVENTORIES <sup>2</sup>							
PRODUCTION <sup>3</sup>							
SHIPMENTS:							
Transfers (if any)							
Home market sales							
Exports to--							
United States <sup>4</sup>							
All other export markets <sup>5</sup>							

<b>Total exports</b>							
<b>Total shipments</b>							
<b>END-OF-PERIOD INVENTORIES</b>							

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_ hours per week, \_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

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<sup>2</sup> Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

☐ Yes      ☐ No--Please explain: \_\_\_\_\_

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<sup>3</sup> Please estimate the percentage of total production of separately sold powerheads in Japan accounted for by your firm's production in 2002.

\_\_\_\_\_ Percent

<sup>4</sup> Please estimate the percentage of total exports (in terms of quantity) to the United States of separately sold powerheads from Japan accounted for by your firm's exports in 2002.

\_\_\_\_\_ Percent

<sup>5</sup> Identify principal *other* export markets. \_\_\_\_\_

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